

“

SAP Business One has given us the structure we've been seeking and has allowed us to implement it.

”

Leo Anzaldua,
Controller VP Finance, Climbtech.



A successful high-wire act powered by SAP Business One ®



ClimbTech designs, manufactures, sells, and distributes innovative full-protection equipment for work and sport, including anchoring equipment and hardware for Tower & Utility, Rope Access, Construction, and Sport Climbing. The company emerged in 1998 as a sports rock-climbing equipment manufacturer which later transitioned and grew into an industrial safety equipment corporation.

Learn more about their Products
@Climbtech



Before: Challenges and Opportunities



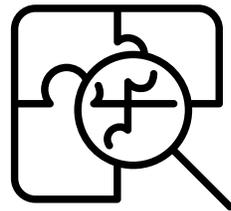
1

Existing QuickBooks software failing to meet their needs.



2

Exponential growth requiring a robust ERP for resource optimization.



3

Company seeking a system to integrate management and operations oversight onto one platform.

Why SAP and Consensus



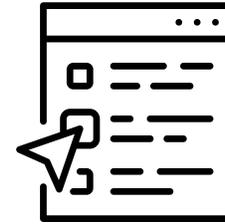
World-renowned brand reputed for its flexible, customizable, and centralized system

Partner distinguished as a “Gold SAP Partner” and one of the most prominent in the region.



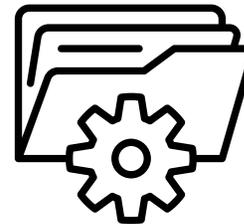
After: Value-Driven Results

1



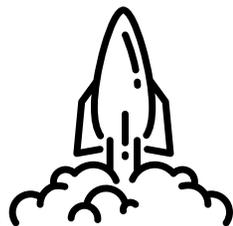
Total control over manufacturing batches.

2



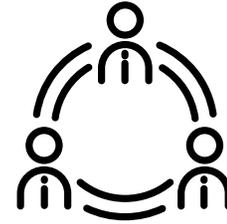
Shift from on-demand manufacturing to stock generating system guaranteeing faster order fulfillment.

3



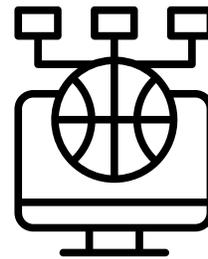
Launch of innovative new operations and procedures.

After: Value-Driven Results



4

Creation of a streamlined hub for handling interdepartmental needs without e-mail, calls, or paper.



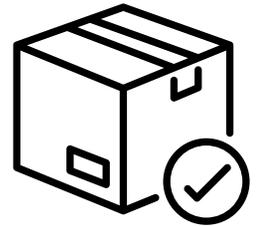
5

Integration into company website offering real-time inventory updates (work in progress).

+ 20 years
experience in original
equipment designs



Faster
order
fulfillment





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